

# *Company Profile*

*July 2026*



*John M. Klein Distribution A.S.*

Importer of wine and spirits • Founded in 1886



## Facts

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|                               |                                                            |
|-------------------------------|------------------------------------------------------------|
| <b>Address</b>                | Priorparken 845<br>DK-2605 Brøndby                         |
| <b>CVR no.</b>                | 15 91 20 81                                                |
| <b>Telephone</b>              | +45 70 23 12 11                                            |
| <b>E-mail</b>                 | info@jmk.dk                                                |
| <b>Website</b>                | www.jmk.dk                                                 |
| <b>Bank references</b>        | Sydbank<br>Østre Havnepromenade 26, st.<br>DK-9000 Aalborg |
| <b>Bank account</b>           | 7117 1450126                                               |
| <b>Bank account Iban</b>      | DK8171170009421913                                         |
| <b>BIC-kode/SWIFT-adresse</b> | SYBKDK22                                                   |

## Staff

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| Office                          |                                   | Telephone number | E-mail            |
|---------------------------------|-----------------------------------|------------------|-------------------|
| Esben Wohlert Hansen            | Managing Director                 | +45 61 48 44 82  | ewh@jmk.dk        |
| Malene Ejsenhardt-Andersen      | Administration                    | +45 52 39 47 80  | me@jmk.dk         |
| Marianne Hansen                 | Customer service                  | +45 52 17 61 80  | mah@jmk.dk        |
| Nina Rasmussen                  | Purchasing                        | +45 52 17 59 80  | nir@jmk.dk        |
| Charlotte Strandlød Christensen | Marketing                         | +45 52 17 68 80  | csc@jmk.dk        |
| Stine Plæhn / Lucas Mogensen    | Accounting (Tuesday & Thursday)   | +45 70 23 12 11  | bogholder1@jmk.dk |
| Warehouse/Cellars               |                                   | Telephone number | E-mail            |
| Per Bech-Dalgaard               | Production Manager                | +45 29 70 00 13  | pd@jmk.dk         |
| Réne Lorentzen                  | Warehouse Manager                 | +45 30 80 66 91  | rl@jmk.dk         |
| Mogens Eldrup                   | Warehouse- & production assistant | +45 29 70 00 18  | moe@jmk.dk        |

*If there is no answer to the direct phone numbers, please call our headphone number, which is +45 70 23 12 11.*

| Sales reps       |                                        | Telephone number | E-mail     |
|------------------|----------------------------------------|------------------|------------|
| Mads Bendix      | Eastern Denmark (Off-trade)            | +45 29 70 00 14  | mab@jmk.dk |
| Jesper Søgaard   | Eastern Denmark (On-trade)             | +45 29 70 00 15  | jes@jmk.dk |
| Søren Borrisholt | Western Denmark (Off-trade & On-trade) | +45 29 70 00 12  | sb@jmk.dk  |
| Martin Diget     | Western Denmark (Off-trade)            | +45 29 70 00 17  | mad@jmk.dk |

## Business hours

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|                          |                    |                   |
|--------------------------|--------------------|-------------------|
| <b>Office</b>            | Monday to Thursday | 8.30 am - 4.00 pm |
|                          | Friday             | 8.30 am - 3.00 pm |
| <b>Warehouse/Cellars</b> | Monday to Thursday | 7.30 am - 4.00 pm |
|                          | Friday             | 7.30 am - 3.00 pm |

## Staff

| Name                            | Activity                             | Employed since |
|---------------------------------|--------------------------------------|----------------|
| Esben Wohler Hansen             | Managing Director                    | 2025           |
| Malene Ejsenhardt-Andersen      | Administration                       | 2020           |
| Nina Rasmussen                  | Purchasing                           | 2005           |
| Marianne Hansen                 | Customer service                     | 2014           |
| Charlotte Strandlod Christensen | Marketing coordinator                | 1990           |
| Mads Bendix                     | Sales rep - Off-trade & B2B          | 2018           |
| Jesper Søgaard                  | Sales rep - On-trade & B2B           | 2013           |
| Søren Borrisholt                | Sales rep - Off-trade On-trade & B2B | 2022           |
| Martin Diget                    | Sales rep - Off-trade On-trade & B2B | 2026           |
| Per Bech-Dalgaard               | Production Manager                   | 2004           |
| René Lorentzen                  | Warehouse Manager                    | 2019           |
| Mogens Eldrup                   | Warehouse- & production assistant    | 2023           |

## History

Johs. M. Klein was established in 1886 by Johs. Marcus Klein. Following his tenure, the company was succeeded by his son, Johs. M. Klein Junior. In 1954, Jørgen Dam (1926–2011) joined the company and subsequently took over ownership in 1966. He remained actively involved in the business until his passing in 2011.

In 1993, the company was converted into a limited liability company and has since operated under the name Johs. M. Klein Distribution A/S. At that time, the company's former CEO, Søren Merrild, became a co-owner and held the majority shareholding in Johs. M. Klein Distribution A/S from 1997 until May 2025.

As of June 2025, full ownership has been transferred to J.D. Wineproducts ApS, a wholly owned subsidiary of Chr. Olesen Holding A/S, which is controlled by Jørgen Dam's son-in-law, Mads Chr. Olesen, and his two sons. Søren Merrild has been succeeded as CEO by Esben Wohler Hansen, who previously held a position at Johs. M. Klein Distribution A/S and returned in June 2025 to assume the role as the company's next managing director.

Initially, the company operated as a traditional wine agency until the early 1960s. Since then, the business has evolved and today serves as a supplier to the Danish retail sector, the HORECA segment, as well as the traditional wine trade. The agency business continues to be a vital part of the company's operations, frequently involving direct imports from our principals to the customer.

In-house production of Original Dr. Nielsen's Bitter commenced in 1988 and has demonstrated consistent year-on-year growth, with current annual sales exceeding 200,000 bottles. In the summer of 2004, the product line was expanded with the introduction of Original Frøken Nielsens Sommersnaps. In August 2026, the Schnapps was relaunched under the name Original Nielsen Hyldeblomst Snaps (Elderflower).

## Activities, facilities and computer systems

- Import and export.
- Bottling facilities for spirits.
- Visma Business.
- 2300 m<sup>2</sup> warehouse/cellars and production facilities.
- Sales and distribution.
- Microsoft Office.
- Production of Bitter and Snaps (Schnapps/Eau-de-Vie).
- Marketing.
- Adobe Creative Cloud.



## Original Dr. Nielsen's Bitter

- We have produced Original Dr. Nielsen's Bitter since 1988.
- The sale in 2025 was approx. 201.000 bottles.

## Original Frøken Nielsens Sommersnaps

- We have produced Original Frøken Nielsens Sommersnaps since 2004.
- The sale in 2025 was approx. 2.400 bottles.

## Agent and distributor for

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### A

|      |                   |                             |
|------|-------------------|-----------------------------|
| 2024 | Abbaye de Lérins  | île Saint-Honorat, Frankrig |
| 2008 | Andeluna Cellars  | Mendoza, Argentina          |
| 1994 | Château Anthonic  | Moulis, France              |
| 2019 | Auntsfield Estate | Marlborough, New Zealand    |

### B

|      |                      |                     |
|------|----------------------|---------------------|
| 1999 | Bardinet S.A.        | Blanquefort, France |
| 2002 | Tenuta Olim Bauda    | Piemonte, Italy     |
| 2017 | Weingut J.B. Becker  | Rheingau, Germany   |
| 1925 | Maison Albert Bichot | Beaune, France      |
| 1967 | Gabriel Boudier      | Dijon, France       |
| 2025 | Alain Brumont        | Gascogne, France    |
| 2025 | Jean-Paul Brun       | Charnay, France     |

### C

|      |                               |                            |
|------|-------------------------------|----------------------------|
| 2015 | Tenuta Carobbio               | Panzano, Italy             |
| 2022 | Cantine Casabella             | Castell'Arquato, Italy     |
| 2016 | Domaine Philippe Chavy        | Puligny Montrachet, France |
| 2019 | Famille Chéron                | Vacqueyras, France         |
| 2012 | Coates & Seely                | Hampshire, England         |
| 2018 | Domaine Collotte              | Marsannay La Cote, England |
| 2017 | Az. Agr. Val delle Corti      | Toscana, Italy             |
| 1989 | Viña Cousiño-Macul            | Maipo Valley, Chile        |
| 1983 | Domaine du Coquerel           | Milly, France              |
| 2008 | Cristom Vineyards             | Oregon, USA                |
| 2020 | Domaine de La Croix           | Provence, France           |
| 2022 | Az. Agr. Marco di Nadia Curto | Piemonte, Italien          |

### D

|      |                       |                              |
|------|-----------------------|------------------------------|
| 2017 | Az. Agr. Meroi Davino | Friuli-Venezia Giulia, Italy |
| 1980 | Delamain Cognac       | Jarnac, France               |
| 2012 | Clarence Dillon Wines | Talence, France              |
| 2004 | Domaine de Disznókő   | Tokaji, Hungary              |
| 1983 | Dominus Estate        | Napa Valley, US              |
| 2023 | Bodegas Dúron         | Ribera de Duero, Spain       |
| 2017 | Weingut Dönnhoff      | Nahe, Germany                |

### E

|      |                   |                     |
|------|-------------------|---------------------|
| 2009 | Weingut Esterházy | Burgenland, Austria |
|------|-------------------|---------------------|

### F

|      |                    |                   |
|------|--------------------|-------------------|
| 2007 | Château Fontarèche | Corbières, France |
|------|--------------------|-------------------|

### G

|      |                             |                              |
|------|-----------------------------|------------------------------|
| 2017 | Forstmeister Geltz-Zilliken | Saar, Germany                |
| 2017 | Az. Agr. Ronco del Gnemiz   | Friuli-Venezia Giulia, Italy |

### L

|      |                      |                       |
|------|----------------------|-----------------------|
| 2025 | Quinta de Linhares   | Vinho Verde, Portugal |
| 2026 | Gustave Lorentz      | Alsace, France        |
| 2017 | Fattoria San Lorenzo | Marche, Italy         |

### M

|      |                          |                              |
|------|--------------------------|------------------------------|
| 1957 | Madeira Wine Company     | Funchal, Madeira             |
| 1959 | Maraska                  | Zadar, Croatia               |
| 2022 | Vallis Mareni S.R.L.     | Veneto, Italy                |
| 2023 | Bodegas Luis Marín       | Cariñena, Spain              |
| 1967 | G.E. Massenez            | Villé, France                |
| 2004 | McManis Family Vineyards | Ripon California, US         |
| 1987 | Ménard                   | Cognac, France               |
| 1970 | Joseph Mellot S.A.       | Sancerre, France             |
| 2017 | Az. Agr. Miani           | Friuli-Venezia Giulia, Italy |
| 2026 | Château des Mille Anges  | Gironde, France              |
| 2022 | Mondo del Vino           | Sicilia, Italy               |
| 2005 | Château Monluc           | Saint Puy, France            |
| 1950 | Monmousseau              | Montrichard, France          |
| 2011 | Monteverro               | Toscana, Italy               |
| 1981 | Ets. Jean-Pierre Moueix  | Libourne, France             |
| 2005 | Bodegas Murviedro        | Valencia, Spain              |

## Agent and distributor for

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### N

|      |                        |                        |
|------|------------------------|------------------------|
| 2019 | Bodegas Sierra Norte   | Utiel-Requena, Spain   |
| 1886 | Quinta do Noval        | Douro Valley, Portugal |
| 2017 | Az. Agr. Manni Nössing | Alto Adige, Italy      |

### P

|      |                          |                    |
|------|--------------------------|--------------------|
| 2025 | Maison Parcé Frères      | Roussillon, France |
| 1988 | Château Pavil de Luze    | Margaux, France    |
| 2025 | Az. Agr. Daniele Pelassa | Piemonte, Italy    |
| 2017 | Az. Agr. La Pieve        | Toscana, Italy     |
| 2022 | Pinino                   | Toscana, Italy     |
| 2025 | Bodega Terra del Priorat | Tarragona, Spain   |

### R

|      |                                 |                  |
|------|---------------------------------|------------------|
| 2026 | Domaine Matthias & Emile Roblin | Sancerre, France |
| 1975 | Distillerie Louis Roque         | Souillac, France |

### S

|      |                              |                        |
|------|------------------------------|------------------------|
| 2025 | Bodegas Solar de Samaniego   | Rioja Alavesa, Spain   |
| 2012 | Paul Sapin                   | Saône-et-Loire, France |
| 2017 | Weingut Selbach-Oster        | Mosel, Germany         |
| 2017 | Weingut Schloss Sommerhausen | Franken, Germany       |
| 1980 | Strega Alberti Benevento     | Rom, Italy             |

### T

|      |                      |                             |
|------|----------------------|-----------------------------|
| 2022 | Château Mont Thabor  | Châteauneuf-du-Pape, France |
| 1970 | Champagne Taittinger | Reims, France               |
| 2017 | As. Agr. Tiezzi      | Toscana, Italy              |

### V

|      |                       |                              |
|------|-----------------------|------------------------------|
| 1930 | A.R. Valdespino       | Jeres de la Frontera, Spain  |
| 2017 | Az. Agr. Ronc di Vico | Friuli-Venezia Giulia, Italy |
| 2025 | Château la Vivonne    | Côtes de Provence, France    |
| 2017 | Schloss Vollrads      | Rheingau, Germany            |



