

Company Profile

June 2023



Johs. M. Klein Distribution A.S.

Importer of wine and spirits • Founded in 1886

Facts

Address	Priorparken 845 DK-2605 Brøndby
CVR no.	15 91 20 81
Telephone	+45 70 23 12 11
E-mail	info@jmk.dk
Website	www.jmk.dk
Bank references	Sydbank Østre Havnepromenade 26, st. DK-9000 Aalborg
Bank account	7117 1450126
Bank account Iban	DK8171170009421913
BIC-kode/SWIFT-adresse	SYBKDK22

Staff

Office		Direct telephone	Cellphone	E-mail
Søren Merrild	Managing Director	+45 39 15 00 39	+45 29 70 00 11	sm@jmk.dk
Henrik Münchow	Account Manager	+45 39 15 00 33		hm@jmk.dk
Malene Ejsenhardt-Andersen	Administration	+45 39 15 00 37		me@jmk.dk
Marianne Hansen	Customer service	+45 39 15 00 31		mah@jmk.dk
Nina Rasmussen	Purchasing	+45 39 15 00 34		nir@jmk.dk
Charlotte Strandlod Christensen	Marketing	+45 39 15 00 38		csc@jmk.dk
Warehouse/Cellars			Cellphone	E-mail
Per Bech-Dalgaard	Production Manager		+45 29 70 00 13	pd@jmk.dk
Réne Lorentzen	Warehouse Manager		+45 30 80 66 91	rl@jmk.dk
Mogens Eldrup	Warehouse- & production assistant		+45 29 70 00 18	moe@jmk.dk

If there is no answer to the direct phone numbers, please call our headphone number, which is +45 70 23 12 11.

Sales reps		Cellphone	E-mail
Mads Bendix	Eastern Denmark (Off-trade)	+45 29 70 00 14	mab@jmk.dk
Christian Kollerup Rahbek	Western Denmark (Off-trade & On-trade)	+45 29 70 00 17	ckr@jmk.dk
Jesper Søgaard	Eastern Denmark (On-trade)	+45 29 70 00 15	jes@jmk.dk
Søren Borrisholt	Western Denmark (Off-trade & On-trade)	+45 29 70 00 12	sb@jmk.dk

Business hours

Office	Monday to Thursday	8.30 am - 4.00 pm
	Friday	8.30 am - 3.00 pm
Warehouse/Cellars	Monday to Thursday	7.30 am - 4.00 pm
	Friday	7.30 am - 3.00 pm

Staff

Name	Activity	Employed since
Søren Merrild	Managing Director	1984
Henrik Münchow	Account Manager	2002
Malene Ejsenhardt-Andersen	Administration	2020
Nina Rasmussen	Purchasing	2005
Marianne Hansen	Customer service	2014
Charlotte Strandlod Christensen	Marketing coordinator	1990
Mads Bendix	Sales rep - Off-trade & B2B	2018
Jesper Søgaard	Sales rep - Off-trade, On-trade & B2B	2013
Christian Kollerup Rahbek	Sales rep - Off-trade, On-trade & B2B	2020
Søren Borrisholt	Sales rep - Off-trade & On-trade	2022
Per Bech-Dalgaard	Production Manager	2004
René Lorentzen	Warehouse Manager	2019

History

Johs M. Klein senior founded the company in 1886. Later Johs. M. Klein Junior took over, and in 1966 Mr. Jørgen Dam (1926 - 2011) became sole proprietor of Johs. M. Klein & Co. In 1993, the private owned company was transformed into a Limited Company named Johs. M. Klein Distribution A/S but the basic idea of the firm did not change. Søren Merrild – who joined Johs. M. Klein in 1984 – is since 1993 partner, and has now acquired the share majority of the company.

The company worked as traditional agent up to the beginning of the sixties but hereafter it took more and more the role of a distributor to the wholesale trade. Starting in a small cellar of 150 m² Johs. M. Klein Distribution A/S is now located in a rented warehouse of approx. 2300 m² and operates as agent for foreign wines and spirits producers, distributor to the wholesale trade, and in addition hereto the company is also an important supplier to chains of supermarkets, wine shops as well as to the On-trade sector throughout Denmark.

Activities, facilities and computer systems

- Import and export.
- 2300 m² warehouse/cellars and production facilities.
- Production of Bitter and Snaps (Eau-de-Vie).
- Bottling facilities for spirits.
- Sales and distribution.
- Marketing.
- Visma Business.
- Microsoft Office.
- Adobe Creative Cloud.



Original Dr. Nielsen's Bitter

- We have produced Original Dr. Nielsen's Bitter since 1988.
- The sale in 2022 was approx. 226.000 bottles.

Original Frøken Niensens Sommersnaps

- We have produced Original Frøken Niensens Sommersnaps since 2004.
- The sale in 2022 was approx. 3.675 bottles.

Agent and distributor for

A		
2008	Andeluna Cellars	Mendoza, Argentina
1994	Château Anthonic	Moulis, France
2019	Auntsfield Estate	Marlborough, New Zealand
B		
1999	Bardinet S.A.	Blanquefort, France
2002	Tenuta Olim Bauda	Piemonte, Italy
2017	Weingut J.B. Becker	Rheingau, Germany
1925	Maison Albert Bichot	Beaune, France
1967	Gabriel Boudier	Dijon, France
C		
2015	Tenuta Carobbio	Panzano, Italy
2004	Chartreuse	Voiron, France
2016	Domaine Philippe Chavy	Puligny Montrachet, France
2012	Coates & Seely	Hampshire, England
2018	Domaine Collotte	Marsannay La Cote, England
2017	Az. Agr. Val delle Corti	Toscana, Italy
1989	Viña Cousiño-Macul	Maipo Valley, Chile
1983	Domaine Coquerel	Milly, France
2008	Cristom Vineyards	Oregon, USA
2017	Az. Agr. Croatto	Friuli-Venezia Giulia, Italy
2020	Domaine de La Croix	Provence, France
2022	Az. Agr. Marco di Nadia Curto	Piemonte, Italien
D		
2017	Az. Agr. Meroi Davino	Friuli-Venezia Giulia, Italy
1980	Delamain Cognac	Jarnac, France
2012	Clarence Dillon Wines	Talence, France
2004	Domaine de Disznókő	Tokaji, Hungary
1983	Dominus Estate	Napa Valley, US
2017	Weingut Dönnhoff	Nahe, Germany
E		
2009	Schloss Esterházy	Burgenland, Austria
F		
2007	Château Fontarèche	Corbières, France
G		
2017	Forstmeister Geltz-Zilliken	Saar, Germany
2017	Az. Agr. Ronco del Gnemiz	Friuli-Venezia Giulia, Italy
L		
2002	Bodegas Larchago	Rioja Alavesa, Spain
2017	Fattoria San Lorenzo	Marche, Italy
M		
1957	Madeira Wine Company	Funchal, Madeira
1959	Maraska	Zadar, Croatia
2022	Vallis Mareni S.R.L.	Veneto, Italy
2017	Az. Agr. Le Marie	Piemonte, Italy
2023	Bodegas Luis Marín	Cariñena, Spain
1967	G.E. Massenez	Villé, France
2004	McManis Family Vineyards	Ripon California, US
1987	J.P. Ménard	Cognac, France
1970	Joseph Mellot S.A.	Sancerre, France
2017	Az. Agr. Miani	Friuli-Venezia Giulia, Italy
2022	Mondo del Vino	Sicilia, Italy
2005	Château Monluc	Saint Puy, France
1950	J.M. Monmousseau	Montrichard, France
2017	Az. Agr. Montecalvi	Toscana, Italy
2011	Monteverro	Toscana, Italy
1981	Ets. Jean-Pierre Moueix	Libourne, France
2005	Bodegas Murviedro	Valencia, Spain
N		
1886	Quinta do Noval	Douro Valley, Portugal
2017	Az. Agr. Manni Nössing	Alto Adige, Italy

Agent and distributor for

P

2019	Pascal - Les Vignobles Cheron	Vacqueyras, France
1988	Château Paveil de Luze	Margaux, France
2017	Az. Agr. La Pieve	Toscana, Italy
2022	Pinino	Toscana, Italy

R

2017	Az. Agr. Francesco Rinaldi & Figli	Piemonte, Italy
2019	Domaine Robert Roth	Soultz Alsace, France

S

2012	Paul Sapin	Saône-et-Loire, France
2017	Weingut Selbach-Oster	Mosel, Germany
2017	Az. Agr. Socré	Piemonte, Italy
2017	Weingut Schloss Sommerhausen	Franken, Germany
1980	Strega Alberti Benevento	Rom, Italy

T

2022	Château Mont Tabor	Châteauneuf-du-Pape, Frankrig
1970	Champagne Taittinger	Reims, France
2017	Az. Agr. Le due Terre	Friuli-Venezia Giulia, Italy
2017	As. Agr. Tiezzi	Toscana, Italy
2006	Les Tourelles de Longueville (Château Pichon-Longueville Baron)	Pauillac, France

V

1930	A.R. Valdespino	Jeres de la Frontera, Spain
2017	Az. Agr. Ronc di Vico	Friuli-Venezia Giulia, Italy
2017	Schloss Vollrads	Rheingau, Germany

